# Kassirer Merger Arbitrage Monitor: September 17th, 2018

279.64B

182.82B

131.84B

125.8B

522.06B

107.43B

80.68B

9.94B

696.98B

8.86B

953.02M

# Deals Volume Percent

6.33B

140.21B

125.14B

43.3B

8.99B

144.5B

10.81B

253.12B

103.99B

70.3B

55.41B

44.09B

28.9B

271.28B 37.67

38.83

25.39

18.31

17.47

14.67

20

48

17.33

6.94

1.39

19,47

17.38

6.01

20.07

1.5

35.15

9.76

7.69

6.12

4.01

Payment Type Summary # Deals Volume Percent

19

35

6

11

15

36

13

**75** 

66

5

1

5

19

12

5

7

12

6

21

9

Target Industry Summary # Deals Volume Percent

Deal Size Breakdown # Deals Volume Percent

Nature of Bid Summary # Deals Volume Percent

Cash & Stock

Stock Cash

Cash or Stock

> 10,000M

5000.01-10,000M

1000.01-5000M

500.01-1000M

Friendly

Unsolicited

Friendly to Hostile

**Premiums Paid** 

>50%

40.01-50%

30.01-40%

20.01-30%

10.01-20%

0-10%

Basic Materials

Communications

Consumer, Cyclical

Consumer, Non-cyclical

Energy

Financial

Industrial

Technology

Utilities

**Pending Deal Count:** 

**Pending Deal Count:** 



(All figures expressed in USD)

DEAL	<b>FLOW</b>
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	Deal Flow has continued to slow from the rapid pace seen in the first
	half of the year. We have seen more deals in the Energy space of late,
	including some large MLP roll-ups (Spectra/Enbridge) in August. The
	on-going trade war is creating sufficient uncertainty that it is affecting
ĺ	decision making on all fronts. Would you buy a company that could be
	adversely affected by tariff issues, or that does business globally in
	geographies likely to be negatively affected by a trade war? It has been
	in the interest of political expediency to show some trade war wins
	before the mid-term elections. Moreover, we expect the recent passing
	of CFIUS Reform in August to clear the way for deals that may have
	been shelved earlier in the year and would not be surprised to see
	rapid deal flow resume in the fall, pending resolution of trade issues.

#### DEAL FLOW

#### **Quarterly Deal Count**



Deal Universe: Bloomberg Pending M&A / North American Public Target ex - L.P's.

### **Recent Announcements:**

<b>Announced</b>	<b>Target</b>	<u>Acquirer</u>	<u>Sector</u>	<b>Deal Size</b>	<b>Premium</b>	Cash/Stock
9/10/2018	Integrated Device	Renesas Electronics Corp	Semis	6.5B	27.55	Cash
9/6/2018	LaSalle Properties	Pebblebrook Hotel Trust	<b>REITS-Hotels</b>	5.0B	48.39	Cash or Stock
9/10/2018	Engility Holdings	Science Apps	Computer	2.3B	16.25	Stock
9/14/2018	Essendant Inc	Staples Inc	Distribution	921M	-10.31	Cash
8/28/2018	Aspen Insurance Hold.	Apollo Global Management	Reinsurance	2.5B	5.07	Cash

### **Recent Completions**:

<b>Closed</b>	<u>Target</u>	<u>Acquirer</u>	<u>Sector</u>	<b>Deal Size</b>	Cash/Stock
09/04/2018	XL Group Ltd	AXA SA	Property/Casualty Ins	15.2B	Cash
8/27/2018	MTGE Investment	Annaly Capital	REITS-Mortgage	5.6B	Cash & Stock
09/04/2018	ILG Inc.	Marriott Vacations Worldwide	Hotels & Motels	5.0B	Cash & Stock
08/27/2018	Cotiviti Holdings Inc.	Verscend Technologies Inc.	Medical Information	4.8B	Cash
08/13/2018	Williams Partners L.P	Williams Cos Inc.	Pipelines	9.9B	Stock

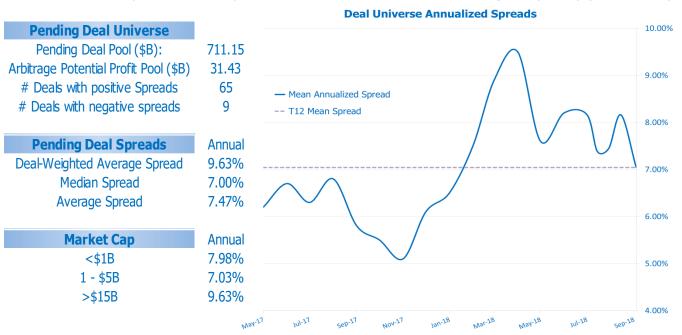
## Kassirer Merger Arbitrage Monitor: **Spreads**



(All figures expressed in USD)

### <u> Spread Commentary:</u>

The current average spread of approx. 7.5% is in-line with T-12 averages and has tightened significantly since early spring levels of approximately 10%. Major deal closings such as Time-Warner & Monsanto leave us with less supply which often has a 'tightening effect' on pending deal spreads as capital rotates into the pending deal universe. Ongoing trade wars and a shifting regulatory environment should keep spreads wider than usual in the near-term, and we expect an active Sept/Oct as deal-makers benefit from better regulatory clarity (Cfius Reform).



### **Post-Mortem: Terminated Transactions:**

<b>Termination Date</b>	<b>Target Name</b>	<b>Acquirer Name</b>	Sector	Cash Terms
7/25/2018	NXP Semi	Qualcom Inc.	Semiconductors	127.5/sh.
On October 27th 2016	, Qualcomm announ	ced a definitive agreement to	acquire NXP for \$13	10 per share which was
subsequently bumped to	\$127.5 in February 2	2018. During this 15-month time	-frame, the primary po	int of contention for most
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On October 27th 2016, Qualcomm announced a definitive agreement to acquire NXP for \$110 per share which was subsequently bumped to \$127.5 in February 2018. During this 15-month time-frame, the primary point of contention for most arbs was the risk that shareholders would not tender into the \$110 offer. After the February bump the market immediately priced in a >90% probability of closing, at least for a few days. As Broadcom's hostile approaches toward Qualcomm became increasingly aggressive in March, CFIUS pre-emptively blocked Broadcom's ability to pursue NXP's Acquirer (Qualcomm) and it became increasingly clear that NXP's approval by Mofcom would likely be used as a weapon in the ongoing trade US/China trade war. Despite Mofcom/Samr denials, one must conclude the deal was blocked by China in July, which represents an escalation in trade conflict and likely warrants retaliation by the U.S, especially in light of the U.S's removal of the ban on ZTE.

<b>Termination Date</b>	<b>Target Name</b>	<b>Acquirer Name</b>	Sector	<b>Cash Terms</b>
8/10/2018	Tribune Media	Sinclair Broadcast Group	Media	43.5/sh

On May 9th 2017, Tribune announced a definitive agreement to be acquired by Sinclair Broadcast Group for \$35 Cash and 0.23 SBGI shares. This deal had an unusual amount of 'moving parts' (mostly on the regulatory front) that were extremely difficult to quantify as is evident in the spread volatility throughout deal term. Within 2 weeks of deal announcement TRCO traded wide at 11% PERIOD return reflecting industry policy groups efforts to get the FCC to overturn the discount rule that paved the way for this merger. By January 2018, the market implied probability of deal failure was virtually zero as the deal traded at  $\sim 2\%$  annualized. In April 2018 the FCC raised concerns that the divesture package offered by Sinclair was not in compliance because the purchasing parties were not at arm's length. For months the FCC clearly stated they wanted to see "more air" between Sinclair and divestiture buyers but rather than do so, the FCC charged that Sinclair engaged in deception and referred the matter for the courts to decide. The merger agreement was subsequently terminated August  $10^{th}$ .



### **Contact:**

## For more information, please contact:

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